

Message Text

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INFO OCT-01 AF-06 ISO-00 AGR-10 AID-05 CIAE-00 EB-07

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 /072 R

DRAFTED BY COM/BIC/OIM/AF/RPRYDLUN/JK

APPROVED BY EB/OCACM/EMCKE N

COM/BIC/OIM/AF/TFFIEDLER

COM/OED/JSANDS

STATE/AF/W/HWALKER

STATE/EB/OCA/BR/HCAHILL(INFO)

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USIA/IAA/RJONES(INFO)

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

AMCONSUL IBADAN

AMCONSUL KADUNA

UNCLAS STATE 135203

E.O. 11652: N/A

TAGS: BECP, NI

SUBJECT: FY 1975 CCP WAG THIRD QUARTER REPORT

REF: LAGOS 4441

1. WASHINGTON ACTION GROUP (WAG) MET 23 MAY ON BASIS
REFTEL. WAG COMMENDS POSTS FY 1975 PROGRESS AND INITIATIVES.
WAG LOOKS FORWARD RECEIPT COMBINED FOURTH QUARTER PROGRESS
AND YEAR-END FY 1975 CCP REVIEW REPORT NLT MID JULY.

2. REFTEL PARA 4A AND 8A, WAG COMPLIMENTS RR AND ROAD
SURVEYS RECEIVED APRIL AND JUNE, RESPECTIVELY.

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3. REFTTEL PARA 5C WAG RECOGNIZES AND APPRECIATES CONSIDERABLE EFFORT BEHIND IMPROVED COMMERCIAL NEWSLETTER FORMAT AND CONTENT. WOULD APPRECIATE COPY OF DISTRIBUTION LIST. WAG SUGGESTS FSL'S BE INVOLVED IN OBJECTIVE EVALUATION OF NEWSLETTER BASED ON THEIR CONTACTS AS PART OF CONTINUING EFFORT TO UPGRADE THIS SERVICE AND FSL CONTRIBUTION.

4. REFTTEL PARA 6A AND 6B, MARKET RESEARCH IN SUPPORT OF SEMI ARID LAND DEVELOPMENT AND COMMUNICATIONS TECHNICAL SALES SEMINARS EXPECTED TO BE COMPLETED BY PHIL MICHELINI CONCURRENTLY WITH HIS INPUT ON THE NIGERIA COMPREHENSIVE MARKET SUMMARY. LAGOS A-50 MARKET RESEARCH ON MOTOR VEHICLE MAINTENANCE MOST APPRECIATED. COPIES HAVE BEEN GIVEN TO WHITE, MACK, CRANE CARRIER AMONG OTHERS.

5. REFTTEL PARA 7, MEPD MOST APPRECIATIVE EFFORTS DURING THIRD QUARTER IN SUPPORT OF J. SAND'S VISIT. COMMERCE MOST ANXIOUS TO KNOW CURRENT EXTENT OF U.S. CONSTRUCTION/ CONSTRUCTOR PENETRATIONS INTO NIGIERA MARKET (REFERENCE LAGOS A-242).

6. REFTTEL PARA 8, WAG ESPECIALLY APPLAUDS THIS TABULATION OF UNPLANNED WORKLOAD AS JUSTIFICATION FOR ADDITIONAL RESOURCES AND AS AN INDICATION OF FLEXIBILITY OF THE CCP IN ACCOMMODATING REALIGNMENT OF COMMERCIAL/ECONOMIC PRIORITIES WITHIN EXISTING RESOURCES. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE135203
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OIM/AF/RPRYDLUN/JK
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750203-0080
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750664/aaaacgap.tel
Line Count: 88
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 LAGOS 4441
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 12 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12 FEB 2003 by PhilliR0>; APPROVED <09 FEB 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FY 1975 CCP WAG THIRD QUARTER REPORT
TAGS: BEXP, NI
To: LAGOS KADUNA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006